

ADSA
Profit and Loss vs. Actual
 July 1, 2023 through February 2, 2024

	Jul '23 - Jun '24	Budget 2024	Proposed 2025	\$ Over Budget	% of Budget
Income					
105 — AP - Allen Press Sales	46,001.99	40,000.00	48,000.00	6,001.99	115.0%
302 — Dues & Fees	812,755.64	675,000.00	750,000.00	137,755.64	120.4%
307 — Annual Session	0.00	0.00	180,000.00	0.00	0.0%
382 — Online Video Income	291,839.99	300,000.00	350,000.00	-8,160.01	97.3%
383 — Chicago Meeting Income	327,310.00	300,000.00	325,000.00	27,310.00	109.1%
387 — Las Vegas Meeting Income	753,340.80	850,000.00	850,000.00	-96,659.20	88.6%
394 — Component Meeting Income	58,542.00	65,000.00	65,000.00	-6,458.00	90.1%
Total Income	2,289,790.42	2,230,000.00	2,568,000.00	59,790.42	102.7%
Expense					
408 — Proration+State Dues	87,129.00	85,000.00	49,280.00	2,129.00	102.5%
509 — Health Insurance	66,874.33	55,000.00	75,000.00	11,874.33	121.6%
510 — Salaries – Central Office	370,135.94	550,000.00	577,500.00	-179,864.06	67.3%
511 — Staff Development	12,997.46	12,000.00	12,000.00	997.46	108.3%
541 — Postage – Central Office	3,650.43	3,500.00	5,000.00	150.43	104.3%
556 — Accountant Fees	7,500.00	7,500.00	7,500.00	0.00	100.0%
572 — Rent – Central Office	60,622.75	58,000.00	65,000.00	2,622.75	104.5%
576 — Central Office Equipment	12,536.44	10,500.00	15,000.00	2,036.44	119.4%
585 — IT/Phone	5,295.91	13,000.00	18,000.00	-7,704.09	40.7%
644 — Anesthesia Progress	112,299.79	185,000.00	245,000.00	-72,700.21	60.7%
650 — Pulse Publication	5,625.00	24,000.00	8,000.00	-18,375.00	23.4%
651 — Advertising/Marketing	35,300.98	36,000.00	32,000.00	-699.02	98.1%
700 — Annual Meeting Expense	25,000.00	0.00	250,000.00	25,000.00	100.0%
770 — Board Meetings	40,269.55	48,000.00	50,000.00	-7,730.45	83.9%
810 — Component Meeting Expenses	40,862.13	65,000.00	65,000.00	-24,137.87	62.9%
817 — Chicago Meeting Expense	158,275.78	212,000.00	285,000.00	-53,724.22	74.7%
820 — Online Video Expense	128,180.52	45,000.00	85,000.00	83,180.52	284.8%
824 — Las Vegas Meeting Expense	131,878.58	650,000.00	650,000.00	-518,121.42	20.3%
890 — Travel to Special Meetings	2,798.83	5,000.00	3,000.00	-2,201.17	56.0%
Total Expense	1,307,233.42	2,064,500.00	2,497,280.00	-757,266.58	63.3%
Net Income	982,557.00	165,500.00	70,720.00	817,057.00	593.7%

=1.39% of Income,
 Net Income is still
 less than HALF of
 that approved last
 year

++\$35,720++